

NORWOOD

NEVER ORDINARY

◆ Norquest quoting software changes:

➤ As sent on the last news letter the Polyurea Prime finish pricing has been adjusted and a few issues were discovered on the changes, especially the split finish . Those issues will be corrected on the next pk release. Therefore, it is even more important to update your quotes whenever we have a release and to download from server if you have a quote adjusted by your Norwood sales representative. A small reminder of how to do this :

✓ *How to update PK:* Click your mouse over the quote in the project list and you will have a drop down box of choices. From those, chose "update PK" and it will update all lines of your quote and note any changes made from the last PK to this PK including price changes.

✓ *How to download from server:* Click your mouse over the quote in the project list and in the same drop down box chose "download from server - force download of all lines". You can then be confident that you have the last version of the quote to work with and your changes will be saved.

➤ The elevation drawings from our last release on report Elevation Drawings 2.0 now show the daylight openings! In the drawing section when building the units, if you chose draw grille DLO, they will print on the elevation correctly. I know this feature is important for you and your architects.

◆ Check our the new architects details on the web site including Norclad:

✓ <http://www.norwoodwindows.ca/english/resources/Architect-Toolbox/new-arc-book/>

◆ Norwood planned price increase will be in effect April 1, 2019

✓ We do need to adjust pricing along with our suppliers increases. Therefore, we will have a 5% increase effective April 1, 2019 on all products with the exception of the Norclad. Norclad product will remain at the 2018 price.

Your Norwood Team

February 8th, 2019

NORWOOD DEALER NEWS

NORWOOD
WINDOWS & DOORS